

Cutting Health Care Cost

Remaining competitive in the Global Economy

Presented by

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Gross Domestic Product (GDP)

Health Care Spending as part of the GDP by Country (2005 Data)

United States	16.0% (20% by 2015)
Switzerland	10.9%
Germany	10.7%
Canada	9.7%
France	9.5%
India	5.2%

Source: Organization for Economic Cooperation and Development

Business Roundtable

Health Care Cost

“Most pressing economic threat
for U.S.–based businesses
for the last 5 consecutive years.”



Business Roundtable™

Health Care Cost Inflation 1988 - 2006



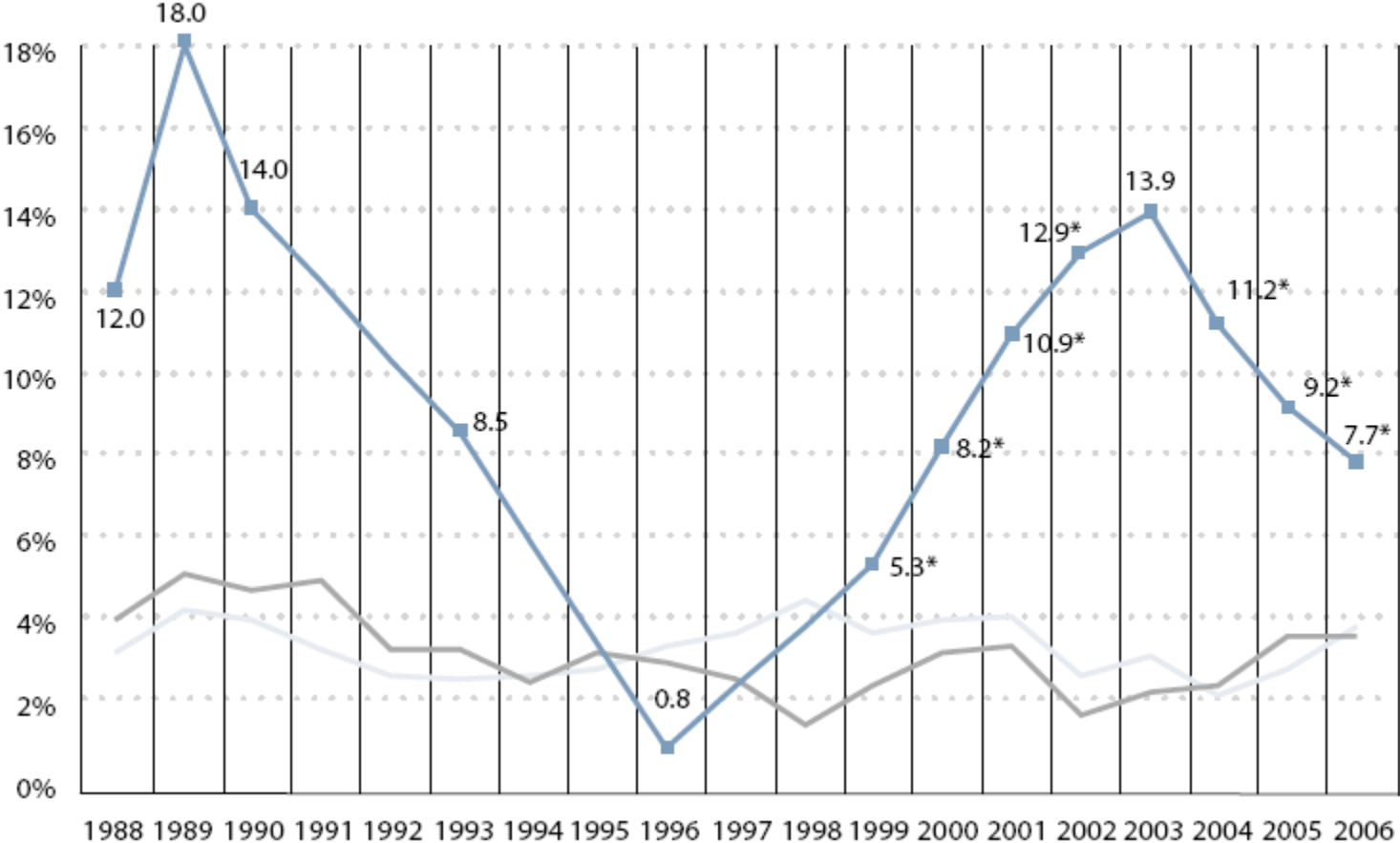
Dodge Ram
MSRP: **\$25,525**



Dodge Ram
MSRP: **\$109,042**

National Health Care Cost Inflation

Percentage Increase in Health Insurance Premiums Compared to Other Indicators, 1988–2006



534%
Health Care

80%
Inflation

Source: Kaiser Family Foundation

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Health Care Costs

According to the U.S. Department of Health & Human Services more than

75%

**of all health care dollars are spent
on chronic conditions . . .**

most of which are preventable



Lincoln Plating

Industry: Manufacturing
Employees: 425
Location: Nebraska

beyond expectations



PROFILE



PHILOSOPHY



CAPABILITIES

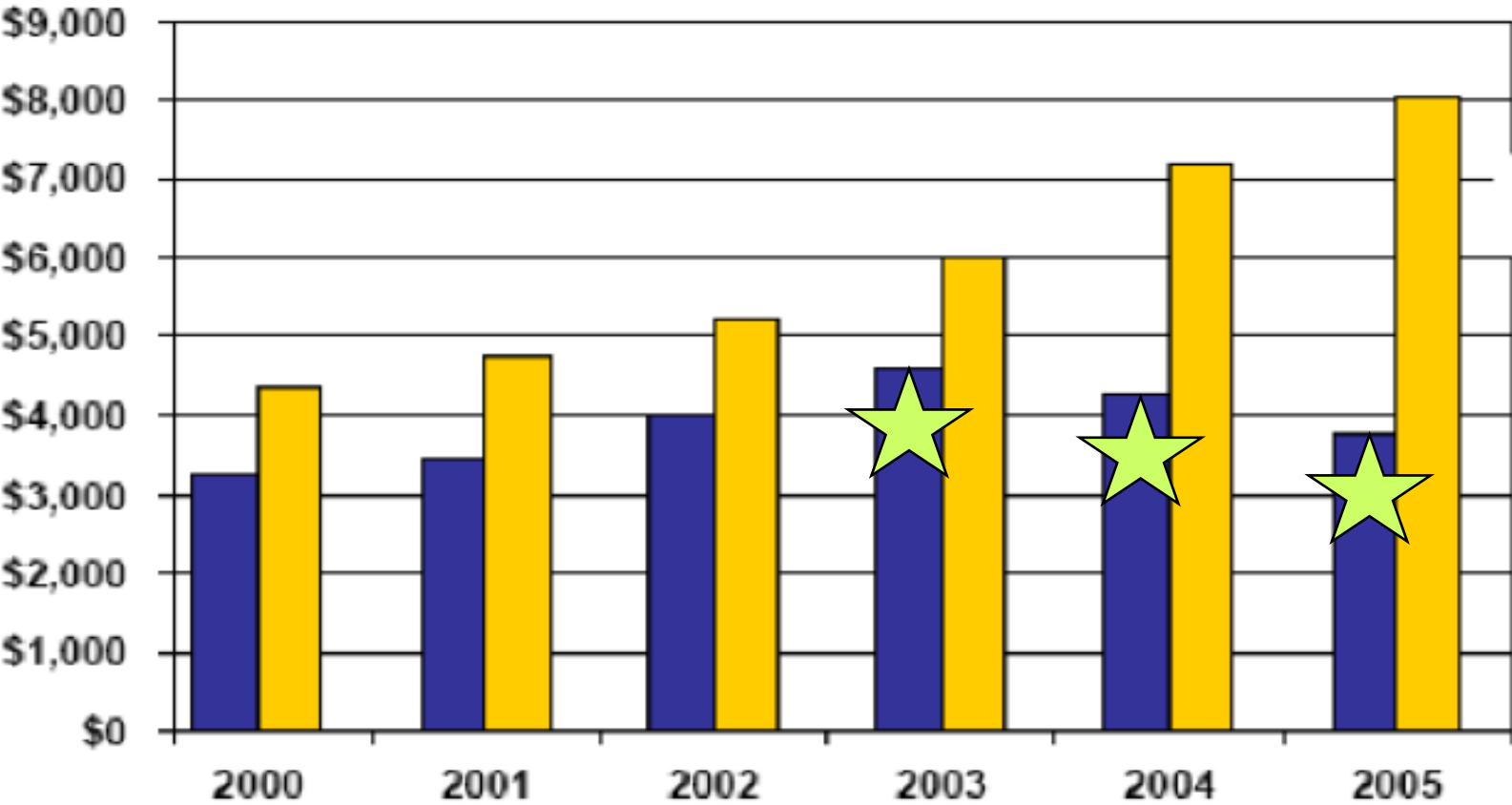


ENVIRONMENT



CERTIFICATIONS

Lincoln Plating's Health Care Costs



Health Care Cost Savings

Savings: \$4,200 per employee per year x 425 ee = \$1,785,000

Non Medical Savings / Increase in Productivity = \$5,355,000

- ↓ Short-Term Disability Costs
- ↓ Absenteeism
- ↓ Worksite Injuries
- ↓ Presenteeism
- ↓ Overtime / Temporary Staffing
- ↓ Turnover
- ↓ Workers Comp Injuries

Total Annual Impact = \$7,140,000



NO! I CAN'T BE BOTHERED TO SEE ANY PESKY
SALESMAN....I'VE GOT A BATTLE TO FIGHT!

Competitive Advantage

Discover how companies have been
cutting health care cost
by 30% - 50%
without reducing benefits or shifting cost.

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